



Sun Grows in the x86 Market

Analyst firm reports Sun grows faster than top competitors in x86 server revenue



Q2CY07 — AUGUST 2007

x86 SERVER MARKET SHARE

“In three years, we've gone from having virtually no x86-based, industry-standard systems to become a top 5 x86 server vendor. We continue to innovate by offering more efficient, high-performance x64 systems and choice of operating systems running the Solaris™ OS, Linux, Windows, or VMware to deliver superior value to our customers.”

– Lisa Sieker, Vice President, Sun Systems Group Marketing

Sun broke into the top 5 in x86 server revenue, gaining market share Y/Y for the seventh straight quarter.

WORLDWIDE x86 SERVER FACTORY REVENUE MARKET SHARE			Y/Y POINT CHANGE
Top Vendors	Q2CY06	Q2CY07	Q2CY07/Q2CY06
HP	34.5%	35.1%	0.6%
Dell	21.4%	22.2%	0.9%
IBM	17.4%	17.5%	0.1%
Fujitsu/Fujitsu-Siemens	3.3%	3.5%	0.2%
Sun	2.4%	3.1%	0.7%
NEC	2.7%	2.0%	-0.7%

Sun had the highest revenue growth (50.9%) Y/Y among the top 5 vendors in the worldwide x86 server market. Sun's growth rate was more than 2x the growth rate of top competitors.

WORLDWIDE x86 SERVER FACTORY REVENUE (\$ MILLIONS)			Y/Y GROWTH
Top Vendors	Q2CY06	Q2CY07	Q2CY07/Q2CY06
HP	\$2051	\$2411	17.5%
Dell	\$1270	\$1526	20.2%
IBM	\$1036	\$1201	16.0%
Fujitsu/Fujitsu-Siemens	\$ 197	\$ 240	22.0%
Sun	\$ 141	\$ 212	50.9%
NEC	\$ 163	\$ 139	-14.9%

Source: IDC Worldwide Quarterly Server Tracker, August 2007.

For more information on how Sun can help you, contact your Sun sales representative or visit sun.com.