

# HP and Sun Microsystems Multi-year Partnership Agreement for Solaris on ProLiant

February 25, 2009



# HP and Sun Partnership Agreement for Solaris 10 on ProLiant

- **Sun becomes strategic HP ProLiant OS Distribution Partner**
  - HP to distribute and provide technical support for Sun's Solaris 10 Operating System on the HP ProLiant server and blade platforms
  - Solaris elevated to the lineup of key operating environments for the ProLiant platform
- **Sun and HP drive customer value**
  - Single point of purchase, contact and accountability lowers acquisition and maintenance costs
  - Collaboration on integrating Solaris 10 and HP Insight Software to deliver usability and management enhancements



# Sun and HP: Working Together to Grow Demand

- **Sun gives customers what they want, Solaris, where they want it**
  - Expands the available market for Solaris on x86 servers, building on the largest installed-base of any commercial UNIX and Linux distribution
  - Solaris now available on a wide range of Sun and non-Sun gear, including ProLiant with its leading x86 server market share
- **HP Technology Services offers Solaris subscription and support services**
  - HP will resell standard and premium (9x5 and 24x7), 1 year and 3 year Solaris subscriptions with HP software technical support on ProLiant server platforms
  - Sun to provide updates and patches through its automated Connected Services offerings
  - Availability in the next 60 days
- **Sun and HP to dramatically expand availability into new markets**
  - Collaborate to expand Solaris on ProLiant solutions through GTM programs, ISV enablement, training, events, etc...
  - HP to increase its participation in the OpenSolaris community, collaborating with other users on feature development and interoperability



# Solaris and ProLiant: A Winning Combination

- Solaris delivers great value to customers that demand breakthrough technologies like ZFS and DTrace, along with superior reliability, security, scalability, performance and integrated virtualization.
- Industry leading HP ProLiant servers and blades renowned for reliability, innovation, and manageability; combined with HP's world class services organization.
- Collaboration on integration of Solaris 10 and HP Insight Software on HP ProLiant servers to deliver usability and management enhancements to reduce customers operational costs.
- More operating environment choice for x86 ProLiant, and more platform choice for Solaris 10.



# Forward-looking statements

This presentation contains forward-looking statements that involve risks, uncertainties and assumptions. If such risks or uncertainties materialize or such assumptions prove incorrect, the results of Sun, HP and each of its respective consolidated subsidiaries could differ materially from those expressed or implied by such forward-looking statements and assumptions. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to statements of the plans, strategies and objectives of management for future operations; any statements concerning expected development, performance or market share relating to products and services; any statements regarding anticipated operational and financial results; any statements of expectation or belief; and any statements of assumptions underlying any of the foregoing. Risks, uncertainties and assumptions include macroeconomic and geopolitical trends and events; the execution and performance of contracts by Sun, HP and each of its respective customers, suppliers and partners; the achievement of expected operational and financial results; and other risks that are described in Sun and HP's respective filings with the Securities and Exchange Commission, including but not limited to (i) HP's Annual Report on Form 10-K for the fiscal year ended October 31, 2008 and (ii) Sun's Annual Report on Form 10-K for the fiscal year ended June 30, 2008 and its Quarterly Reports on Form 10-Q for the fiscal quarters ended September 28, 2008 and December 28, 2008. Sun and HP assume no obligation and do not intend to update these forward-looking statements.

# THANK YOU



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