

# “TEN MOVES AHEAD” PARTNER INITIATIVE



*Making it easier and more profitable for partners to deliver their solutions on the Solaris™ 10 OS.*

**NEW TECHNICAL, MARKETING AND SALES RESOURCES TO ENRICH THE DEVELOPMENT LIFECYCLE ON SOLARIS 10 OS.**

**Key Features include:**

- Ten Point Solaris 10 Guarantee Program for Partners\*
- Ten Solaris 10 Strategic Moves

*\*Available through March 31, 2005.*

# TEN SOLARIS 10 STRATEGIC MOVES

1. Free hardware and software for first qualified 1000 ISVs
2. Free training and education
3. "Meet the Experts and Executives" series
4. EZQual: Secure online test infrastructure
5. Co-advertising
6. Industry engagement
7. Application showcase at the Sun Executive Briefing Centers
8. Proof of concept at Sun iForce<sup>SM</sup> Center or an Authorized iForce Center
9. Customer Roadshow
10. Sales engagements and joint promotions

<http://sun.com/partners/10moves>