

Sun™ and AppGate



Partner Brief

AppGate Value Proposition

Secure Network vs. Flexible User Access? AppGate balances both sides of the equation.



To be able to balance this security equation, there are four important aspects that need to be taken into account:

1. Quarantine your Network
2. End Point Security
3. Application VPN
4. Internal Network Segmentation

To be able to deliver all four quadrants of security, and the flexibility demanded by customers, AppGate provides a wide range of functions that no other security company can provide in one single solution:

- Authentication & Encryption
- Roles & Rights Management
- Application Protection
- Client Independence
- Client Check
- Cache Cleaning
- Secure Single Sign On
- Secure Print
- Mobile Roaming
- Secure Instant Messaging
- Distributed Personal Firewall
- The server acts as a Firewall



SECURE NETWORK VS. FULL ACCESS ?

Networks are threatened in multiple ways, from virus attacks to unauthorized access.

At the same time there is a demand for opening up the network for more flexible user access.

BALANCE THE EQUATION WITH APPGATE

The wide range of functionality provides organisations with a true virtual network where employees, partners, suppliers and resellers can coexist without any conflicting security or access issues. This is the starting point to create a cost-efficient, fast-moving and effective organisation where everyone can access information whenever it is needed.

AppGate Products

- *AppGate Security Server* - unifies all the necessary security elements such as Application Level VPN & Clientless Access, Rights Control Management, Application Protection, Client Check, Secure Single Sign On, Secure Print, Secure Instant Messaging and Mobile VPN Roaming into one easy-to-manage comprehensive solution.
- *AppGate Mobile Security Server* - is an easy, secure and cost-efficient way of making information accessible via mobile devices, without the need of rebuilding infrastructure.

- *AppGate Secure IM* - enables users to communicate instantly regardless of type of device, PC, Mac or mobile. With the integrated secure Mobile IM (MIM) system all communication is encrypted and user access is controlled and easily managed, preventing users from using aliases and faked identities in the system.
- *AppGate Distributed Personal Firewall* - With the Distributed Personal Firewall it is easy to manage and build a distributed protection system that fits both small and large enterprises. The Personal Firewall is designed for remote administration and has no GUI for end users. Instead the system administrator defines and distributes global policies for all personal firewalls in a network through the Policy Manager.

Competitive Standing

AppGate is truly unique in the sense that it provides one single solution to many security problems. Instead of having to use multiple security systems with poor integration, AppGate does it all in one box.

AppGate Network Security ties together all the pieces of security technology in one easy-to-use system. The solutions work in both fixed and wireless network environments, with the broad range of client systems and scales from small user systems up to enterprise level customers, supporting thousands of users.

That is why AppGate Network Security has some of the largest and most prestigious corporations in the world as customers and exists in 16 different countries.

Benefits of Running AppGate on Sun

AppGate has a very close relationship with SUN since all AppGate products are delivered as a pre-configured appliance running on a SUN server.

A proof of the flexibility of the solution is that AppGate supports the smaller company needs for security as well as the global organisation with the same secure solution. AppGate smallest customer is 15 users and the largest as of today is more than 30.000 users.

Examples of AppGate/Sun Installations

- *A university* wanted to stop viruses from spreading and centrally manage the protection of individual PC:s.
- *A school* that wanted to build a secure wireless LAN.
- *A Healthcare institution* that wanted to simplify log-in procedures.
- *A government agency* in Europe with dispersed infrastructure that wanted to centralize servers.
- *A local sales company* with a travelling sales force that wanted to offer mobile access to their network.

For more information on case studies please visit: http://www.appgate.com/functions/30_Customer_Benefits/10_Real_life_examples/

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The Network is the Computer™

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