

SunSM Datacenter Express Services

IT deployment and management made simple



Systems deployments typically involve complex combinations of hardware and software from numerous vendors and require many hours of in-house assembly, integration, and testing. Your IT staff may spend days or weeks just getting systems ready for deployment. Factor in the enormous time and effort required for ongoing management and you risk losing focus, which can put business productivity on hold.

Look to Sun to help simplify and accelerate IT deployment and management. SunSM Datacenter Express Services helps speed time-to-market, reduce operational cost and complexity, and improve overall service levels. You maintain agility, choice, and control while freeing your staff to focus on your core business needs and new services. Sun builds systems to meet your specifications, and also provides the right level of service to meet the demands of your unique requirements.

Sun Datacenter Express Services

Sun Datacenter Express Services is an end-to-end offering that provides design, rapid deployment, and management of your IT Infrastructure. For integration of Sun and third-party hardware and software systems, you can choose to have Sun or an authorized partner perform component pre-integration and testing before it arrives at your location. Or you can opt for Sun's architected systems, which arrive ready to use, so new applications and business solutions can be deployed more simply, safely, and swiftly.

With Sun, you choose the hardware and software needed — without having to source the individual products. A highly modular approach of using a series of predefined and fully tested service delivery modules enable your business requirements to be rapidly translated into a successful architectural design with subsequent implementation. Sun or an authorized partner can assemble, integrate, and deliver the products according

to your specifications. This means your new solution can be deployed in a matter of days rather than weeks or months. And with the flexibility to choose from one of three packaged service options, you get the right level of service, from basic support to managed services, for your unique business needs.

The right services for your unique environment

Whether you need technical support, professional consulting, or managed services, Sun has the right combination of service options to meet your needs. Through Sun Datacenter Express Services, Sun delivers a uniquely flexible approach to managing your IT resources that allows you to maintain control.

Sun integrates industry-leading expertise, a proven IT operations approach, and innovative, connected management technology to reduce complexity and minimize unnecessary downtime. Our dedication to your success and commitment to reduce operational costs drive the design and delivery of Sun's flexible services. Sun Datacenter Express Services lets you focus on your strategic initiatives by augmenting, extending, or redirecting internal operations resources as needed.

The result? You can accelerate time to revenue on technology investments and ease the complexity of ongoing management, helping to boost business efficiency and productivity while maximizing existing resources.

Highlights

- Ease the complexity of datacenter procurement and management through a combined, all-in-one systems and services solution
- Accelerate systems deployment and time to revenue
- Help reduce operational cost and complexity
- Enjoy flexibility and choice through modular offerings that enable you to choose the right combination of systems and services for your environment
- Gain access to experts who act as valuable extensions of your IT staff — not replacements
- Minimize unnecessary downtime through optional component pre-integration and testing performed by Sun or an authorized partner rather than on the datacenter floor

Sun experience and know-how is built in

No one knows Sun systems and software better than Sun, and using Sun's expertise enables our best practices and years of experience to be applied directly to your integrated system. Sun Datacenter Express Services leverages our proven service expertise to simplify the deployment and management of complex, sophisticated systems, with less work on your part. The offering contains three options, all of which include design and build assistance,

rapid deployment, and testing. Option one also includes award-winning SunSpectrumSM Support, while option two includes services to identify and prevent potential technical problems. Option three adds operations management capabilities to manage your heterogeneous systems on an ongoing basis. When you choose any of these Sun Datacenter Express options, you can save time, money, and hassle.

Take the next step.

To learn more about Sun Datacenter Express Services, please contact your Sun sales representative or authorized reseller or visit sun.com/service/dcexpress

Sun Datacenter Express Services options at-a-glance

Options	Features
Option 1: Support Services	<ul style="list-style-type: none"> • Design, build, and install infrastructure, including servers, storage, racking, network, and security • Rapid deployment • Installation and testing of operating system • SunSpectrumSM Support • Leasing or standard pricing model
Option 2: Proactive Services	<ul style="list-style-type: none"> • Design, build, and install infrastructure, including servers, storage, racking, network, and security • Rapid deployment • Installation and testing of deployed systems • Sun Preventive Services • Leasing or standard pricing model
Option 3: Operational Management	<ul style="list-style-type: none"> • Design, build, and install infrastructure, including servers, storage, racking, network, and security • Rapid deployment • Operational Definition Workshop • Installation and testing of deployed systems • Service Delivery Manager • SunSpectrum Support or Sun Preventive Services • Operations management tools fully loaded and configured • Onsite operations management team and/or Sun Managed Operations • Sun i-Runbook Service • Leasing or standard pricing model