

Professional Services for Storage

Get the most value from your storage systems



When it comes to data management, maintaining high availability and meeting compliance regulations are a must. But to get ahead in business today, you need to do even more. You need to get the most value out of your storage solution — technology, people, systems, and software. So how can you optimize both your data and storage management strategy to help drive your business' bottom line?

Sun helps you evaluate your options with a range of professional services for your storage systems. We can help you pinpoint opportunities to reduce costs, enhance performance, mitigate business risk, overcome regulatory concerns, and be resilient to change. And we can do all of this while relieving the strain on your staff and your budget, so you can stay focused on your business.

Highlights

- Promote business continuity by better understanding your disaster recovery needs, setting priorities for recovering information, and deploying solutions that help keep your business up and running
- Leverage the expertise you need to respond to rapid data growth and shift business requirements by developing automated, flexible information storage strategies
- Pull more value from your storage investments by designing and implementing better procedures while optimizing your existing infrastructure
- Speed implementation and maintain higher overall system availability by giving your staff critical skills
- Stay focused on your goals and avoid the time and expense of hiring short-term employees or losing productivity by reassigning your staff

Consulting services

With Sun's consulting services, you get objective evaluations and recommendations from a storage industry veteran and best practices from extensive customer interactions at datacenters worldwide. Storage experts from Sun can help you increase security, improve business continuity, decrease data retention and regulatory risks, and improve your ability to compete — all while helping you save time and money.

Sun StorageTekSM Business Continuity and Disaster Recovery Services

Using comprehensive assessments, Sun business continuity and disaster recovery services experts start by reviewing your current procedures — including the people, processes, systems, network, data, and facilities that are critical for business continuation. We identify ways to help you prevent or mitigate data loss and application downtime and quantify areas of business and technology risk and cost of downtime. Then, we help you determine effective business continuity strategies and follow industry best practices to design and test a customized solution that meets your recovery time and recovery point objectives.

Sun StorageTek Business Value Assessment Services

Leveraging proven tools, best practices, and methodologies, Sun storage experts provide impartial analysis and advice that can help positively impact your bottom line while allowing you to deliver higher service levels. You get insight into the challenges you face with data protection, storage productivity, and archive compliance.

Each assessment takes a holistic approach and provides an objective review of your storage architecture, including application, database, file types, and file systems. You receive a thorough analysis and validation of your storage resource management policies in areas such data classification, management, movement, duplication, and database resource management. Sun StorageTek Business Value Assessment Services help you:

- Assess business challenges, objectives, current environment, and processes
- Design solutions to help resolve findings
- Implement solutions with minimal disruption and transfer knowledge to the user
- Manage solutions and seek further operational efficiencies

Sun StorageTek Encryption Consulting Services

Sun StorageTek Encryption Consulting Services help you assess your current security plans and identify, evaluate, and deploy solutions to support your encryption and key management strategies. Our storage experts can assist with security risk analysis, vendor selection, vendor interoperability and proof-of-concept, and solution implementation.

Sun also offers an Encryption Readiness Assessment Service, a preparatory step designed to help you adapt your staff, processes, and policies to your storage encryption strategy and solution. We examine and then provide recommendations on information security readiness and operational policy, key management best practices, and resilience to risk.

Implementation services

Sun can help you achieve the full benefits of your storage solution investments — right from the start — with in-depth knowledge, best-practice methodologies, project management expertise, and a closed-loop communication process. We give you the flexibility to choose which services you engage, based on your business need.

Our storage experts understand and support your business objectives, including growth, cost reduction, and risk mitigation. That's why our implementation services go well beyond installation to address utilization, availability, capability planning, and management-efficiency issues. Plus, we can implement, test, and validate your data management solution using consistent, repeatable best-practice methodologies, so you can avoid future surprises that may be costly and disruptive.

Data migration services

If you're evolving your infrastructure to meet demanding services levels, cut costs, or avoid IT obsolescence, you need to quickly and easily migrate data with no hiccups. Sun storage experts can help design and optimize the electronic movement of data from one location to another, including host-based data migration and ESCON-to-FICON data migrations. Each migration is unique and requires a comprehensive plan that includes a migration strategy, consideration of migration issues, data criticality, and a migration methodology.

Datacenter services

Sun's comprehensive, single-source datacenter services can help you streamline project activity, while at the same time maintaining high data availability. This means you can respond to changing business conditions. We can manage the consolidation, relocation, and migration of data across products and data centers all from one project management source and across many vendor products — so you don't have to. You can focus on more strategic functions while we take care of the details.

If you experience frequent changes or expansions to your datacenter operations or have recently undergone an acquisition or merger; if continuous operations are imperative to your business; or if you are consolidating or relocating your datacenter, you might want to consider datacenter services, which include:

- Designing or optimizing existing facilities
- Media conversion and migration services
- Relocation services
- Asset management
- Custom cabling and connectivity services

Learn More

For more information about Sun's professional services for storage, please contact your Sun sales representative or authorized reseller, or visit sun.com/service/storage.

Why Sun?

With decades of systems and storage expertise, Sun knows how to store data securely, manage it intelligently, and provide ready access to it so you can maximize its use to grow your business and gain competitive advantage. We deliver reliable and responsive services, so you can be confident that your information will be available when you need it and feel comfortable that your business will be resilient with change.

Our dedicated storage services professionals can help you gain and sustain the measurable results you are looking for — with the reliability and flexibility you require. They can provide true end-to-end solutions and help you find answers to the issues that can have long-term effects on your business.