

## Skills Package

India

### 1. Scope

The Skills Package allows Customers to set aside money up-front to purchase from Sun training specific to the Sun technology purchased by Customer. Sun has outlined the knowledge base needed to optimize the technology that Customer is purchasing from Sun and has created a Skills Package designed to provide the required knowledge base to Customer's employees. Customer will pay Sun the List Price for the Skills Package purchased ("List Price"), and Sun will create a Skills Package Account for Customer in the amount of the List Price. If Customer has an established discount with Sun Educational Services, the discount will be applied as products and services are booked against the Skills Package Account.

### 2. Tasks and Deliverables

- **Education Manager.** Sun will make available to Customer free of charge an Education Manager to consult with Customer either in person or on the telephone about Customer's training needs. The Education Manager will provide Customer with recommendations for the most effective application of Customer's Skills Package Account.
- **Qualified Products and Services.** Customer may apply Customer's Skills Package Account only towards the purchase of educational services to be delivered in the country in which Customer purchased the Skills Package Account. Qualified products and services available for purchase with the Skills Package Account are those offerings set forth in the latest Sun Educational Services Course Catalog or the Sun Educational Services Web Page located at: <http://suned.sun.com>. Prices, policies and course schedules are subject to change without notice.
- **Payment.** Customer will submit payment up-front for the entire amount of the Skills Package Account. All payments will be made in the local currency.
- **Term.** The Skills Package Account commences on the date of purchase and will terminate no later than twelve (12) months thereafter (the "Term"). Customer must use the funds in its Skills Package Account during the Term.
- **Adding Money to Skills Package Account.** Customer may add funds to its Skills Package Account by submitting additional payments to Sun, and Sun will credit the amount of the additional funds to Customer's Skills Package Account. A new one-year Term will commence, solely with respect to additional funds delivered by Customer to Sun, upon the date Sun receives such funds. Customer must use the additional funds within their one-year Term.
- **Limited Warranty.** Sun will provide the Services described herein in a good and workmanlike manner. Sun disclaims any other express or implied warranty.

In the event that Customer purchases the above-described Services from Sun, this

Service Listing is incorporated by reference in and subject to the terms of the current agreement under which Customer may order products and services from Sun ("Agreement") or, if there is none and the Services are nevertheless delivered by Sun, the delivery of those Services will be governed by the Sun General Terms and its Purchasing Exhibit together with all applicable Appendices thereto. Sun is not obligated to perform the Services described in this Service Listing unless Customer has an Agreement with Sun and has received an order confirmation from Sun accepting Customer's purchase order or electronic order for the Services. This Service Listing does not constitute an offer by or invitation to contract with Sun. The Services described above are subject to availability and unless otherwise stated, are only available within the above-referenced country or geography. Any reference to "Customer" in this Service Listing refers to the party that enters into the Agreement with Sun. Such party may be referred to in the Agreement as "Company," "Customer" or other appropriate term.

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