

Skills Package

India

1. Scope

The Skills Package allows Customers to set aside money up-front to purchase from Sun training specific to the Sun technology purchased by Customer. Sun has outlined the knowledge base needed to optimize the technology that Customer is purchasing from Sun and has created a Skills Package designed to provide the required knowledge base to Customer's employees. Customer will pay Sun the List Price for the Skills Package purchased ("List Price"), and Sun will create a Skills Package Account for Customer in the amount of the List Price. If Customer has an established discount with Sun Educational Services, the discount will be applied as products and services are booked against the Skills Package Account.

2. Tasks and Deliverables

- **Education Manager.** Sun will make available to Customer free of charge an Education Manager to consult with Customer either in person or on the telephone about Customer's training needs. The Education Manager will provide Customer with recommendations for the most effective application of Customer's Skills Package Account.
- **Qualified Products and Services.** Customer may apply Customer's Skills Package Account only towards the purchase of educational services to be delivered in the country in which Customer purchased the Skills Package Account. Qualified products and services available for purchase with the Skills Package Account are those offerings set forth in the latest Sun Educational Services Course Catalog or the Sun Educational Services Web Page located at: <http://suned.sun.com>. Prices, policies and course schedules are subject to change without notice.
- **Payment.** Customer will submit payment up-front for the entire amount of the Skills Package Account. All payments will be made in the local currency.
- **Term.** The Skills Package Account commences on the date of purchase and will terminate no later than twelve (12) months thereafter (the "Term"). Customer must use the funds in its Skills Package Account during the Term.
- **Adding Money to Skills Package Account.** Customer may add funds to its Skills Package Account by submitting additional payments to Sun, and Sun will credit the amount of the additional funds to Customer's Skills Package Account. A new one-year Term will commence, solely with respect to additional funds delivered by Customer to Sun, upon the date Sun receives such funds. Customer must use the additional funds within their one-year Term.
- **Limited Warranty.** Sun will provide the Services described herein in a good and workmanlike manner. Sun disclaims any other express or implied warranty.

This Service is subject to your existing services agreement with Sun that governs the delivery of Services. If you do not have a services agreement with Sun that would govern the delivery of Services, then Sun's delivery of Services shall be subject to the terms located at www.sun.com/sales/salesterms. This Service Listing or SOW does not constitute an offer by Sun. The Services described above are subject to availability and unless otherwise stated, are only available within the above-referenced country. Any reference to "Customer" in this Service Listing entitled to receive the Services.

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