

The Java™ Enterprise System

Customer Terms Overview



Type	Description
Typical Enterprise	<p>A company that deploys within their own business operation, runs internal and external applications for use by their own employees, and supports their direct customers and suppliers.</p> <p>Terms include:</p> <ul style="list-style-type: none"> • \$100 per-employee pricing • Unlimited production usage • Restricted to Sun™ hardware
Hosting Company	<p>A company that runs applications for enterprise customers, typically providing some Web site design and management services as well as acting as host for the site.</p> <p>Terms include:</p> <ul style="list-style-type: none"> • \$100 per-employee pricing • Available only as a corporate-wide license • Hosting is restricted to Sun-branded hardware, and only at the hosting company's sites and on their own systems
SI/Outsourcing	<p>A company that installs applications at customer or company-owned facilities, allows their customers use of those applications, and may also provide ongoing management services.</p> <p>Terms include:</p> <ul style="list-style-type: none"> • Requires a Sun iForce™ agreement and corporate-wide license (all employees) • Treated as a channel • Additional tiering available through Sun's Deal Desk
Government	<p>Local, state, or federal entities.</p> <p>Terms include:</p> <ul style="list-style-type: none"> • Per-employee, per-resident quotes available through Sun's Government Deal Desk • Department licenses are available if 100% government owned
Education	<p>Academic institutions, including K-12 and higher education facilities.</p> <ul style="list-style-type: none"> • The integrated software system offered in the Java Enterprise System is free for academic use • Administrative use is priced at \$50/FTE (full-time equivalent) institution employee