

SunSM Datacenter Express Services

IT deployment and management made simple



Highlights

- Ease the complexity of datacenter procurement and management through a combined, all-in-one systems and services solution
- Accelerate systems deployment and time to revenue
- Help reduce operational cost and complexity
- Enjoy flexibility and choice through modular offerings that enable you to choose the right combination of systems and services for your environment
- Gain access to experts who act as valuable extensions of your IT staff — not replacements
- Minimize unnecessary downtime by having testing and component integration performed at Sun ISO-certified factories rather than the datacenter floor



Systems deployments typically involve complex combinations of hardware and software from numerous vendors and require many hours of in-house assembly, integration, and testing. Your IT staff may spend days or weeks just getting systems ready for deployment.

Factor in the enormous time and effort required for ongoing management and you risk losing focus, which can put business productivity on hold.

Look to Sun to help simplify and accelerate IT deployment and management. SunSM Datacenter Express Services helps speed time to market, reduce operational cost and complexity, and improve overall service levels. You maintain agility, choice, and control while freeing your staff to focus on your core business needs and new services. Sun builds systems to meet your specifications, and also provides the right level of service to meet the demands of your unique requirements.

Sun Datacenter Express Services

Sun Datacenter Express Services is an end-to-end offering that provides design, rapid deployment, and management of your IT Infrastructure. Leveraging the Sun Customer Ready program, Sun offers factory integration, testing, and configuration of Sun and third-party hardware and software systems. Or you can opt for Sun's architected systems, which arrive ready to use, so new applications and business solutions can be deployed more simply, safely, and swiftly.

With Sun, you choose the hardware and software needed — without having to source the individual products. A highly modular approach of using a series of predefined and fully tested service delivery modules enable your business requirements to be rapidly translated into a successful architectural design with subsequent implementation. Sun ISO-certified factories assemble, integrate, and deliver the products according to your

specifications. This means your new solution can be deployed in a matter of days rather than weeks or months. And with the flexibility to choose from one of three packaged service options, you get the right level of service, from basic support to managed services, for your unique business needs.

The right services for your unique environment

Whether you need technical support, professional consulting, or managed services, Sun has the right combination of service options to meet your needs. Through Sun Datacenter Express Services, Sun delivers a uniquely flexible approach to managing your IT resources that allows you to maintain control.

Sun integrates industry-leading expertise, a proven IT operations approach, and innovative, connected management technology to reduce complexity and minimize unnecessary downtime. Our dedication to your success and commitment to reduce operational costs drive the design and delivery of Sun's flexible services. Sun Datacenter Express Services lets you focus on your strategic initiatives by augmenting, extending, or redirecting internal operations resources as needed.

The result? You can accelerate time to revenue on technology investments and ease the complexity of ongoing management, helping to boost business efficiency and productivity while maximizing existing resources.

Sun experience and know-how is built in

No one knows Sun systems and software better than Sun, and using Sun's expertise and factory enables our best practices and years of experience to be applied directly to your integrated system. For example, the Sun Customer Ready program already configures the majority of Sun's high-end UltraSPARC® servers at the factory. The same benefits apply to racks of x64-based Sun servers running the Solaris™ Operating System or Linux.

Sun Datacenter Express Services leverages the Sun Customer Ready program and proven service expertise to simplify the deployment and management of complex, sophisticated systems, with less work on your part. The initial release contains three supported architectures: Sun Customer Ready HPC Cluster; Sun Customer Ready Web Application; and Sun Customer Ready Content Infrastructure Systems. In short, you can save time, money, and hassle when you use Sun Datacenter Express Services.

Take the next step

To learn more about Sun Datacenter Express Services, please contact your Sun sales representative or authorized reseller or visit:
www.sun.com/service/dcexpress

Sun Datacenter Express Services options at-a-glance

Options	Features
Option 1: Support Services	<ul style="list-style-type: none"> • Design, build, and install infrastructure, including servers, storage, racking, network, and security • Rapid deployment • Installation and testing of operating system • SunSpectrumSM Support • Leasing or standard pricing model
Option 2: Proactive Services	<ul style="list-style-type: none"> • Design, build, and install infrastructure, including servers, storage, racking, network, and security • Rapid deployment • Installation and testing of deployed systems • Sun Preventive Services • Leasing or standard pricing model
Option 3: Operational Management	<ul style="list-style-type: none"> • Design, build, and install infrastructure, including servers, storage, racking, network, and security • Rapid deployment • Operational Definition Workshop • Installation and testing of deployed systems • Service Delivery Manager • SunSpectrum Support or Sun Preventive Services • Operations management tools fully loaded and configured • Onsite operations management team and/or Sun Managed Operations • Sun i-Runbook Service • Leasing or standard pricing model

Sun Microsystems, Inc. 4150 Network Circle, Santa Clara, CA 95054 USA **Phone** 1-650-960-1300 or 1-800-555-9SUN **Web** sun.com

© 2007 Sun Microsystems, Inc. All rights reserved. Sun, Sun Microsystems, the Sun logo, Solaris, and SunSpectrum are trademarks or registered trademarks of Sun Microsystems, Inc. in the United States and other countries. All SPARC trademarks are used under license and are trademarks or registered trademarks of SPARC International, Inc. in the U.S. and other countries. Products bearing SPARC trademarks are based upon an architecture developed by Sun Microsystems, Inc. Information subject to change without notice.

SunWIN #514065 Lit. #SVDS13065-0 10/07

