

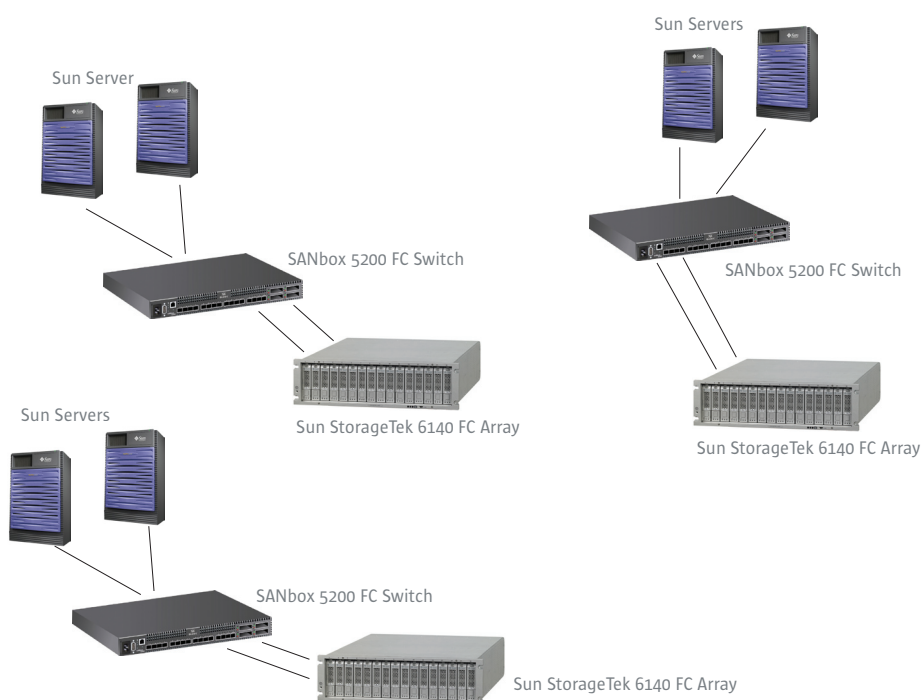
# SAN Islands Consolidation

## SAN Solution by QLogic®

➤ Small- to medium- sized businesses have SANs that are growing. The 16-port switch they started with has been upgraded twice. And the SAN has grown in a piece-meal fashion on a department or application basis to the point that SAN islands are appearing. IT must now decide how to consolidate the SAN to regain control and management.

### Customer Problems

1. SAN islands don't provide data sharing
2. Management of multiple networks is costly
3. Backup and disaster recovery is complex

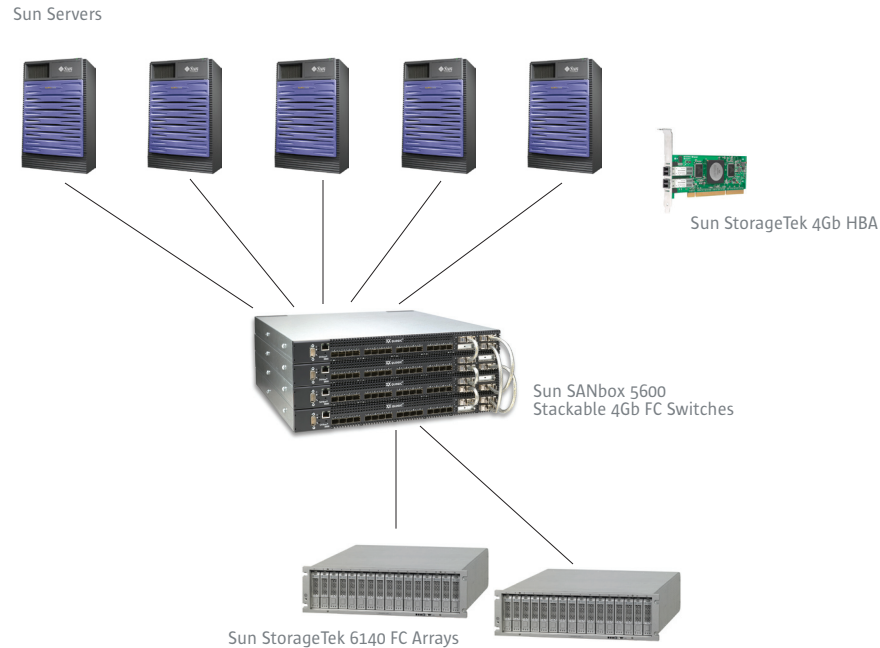


### SAN Islands of Data

### Solution:

Propose a solution that will consolidate the older 2Gb FC switches into a larger, stackable 4Gb switch such as the SANbox 5600. The stackable feature of the 5600 will allow up to 96 ports to be attached in a modular “pay as you grow” model. The experience and knowledge acquired with the original SAN Management tools will be the same for the 5600, so no retraining is required. If you are consolidating competitive switches, show the customer the simplicity of management provided with the new Enterprise Fabric Suite 2007 for the 5600.

Customer may also want to consider consolidation of storage arrays at this point, too.



### *Sun SAN Consolidation Configuration*

#### Benefits

- Improved data sharing and application storage optimization
- Single GUI for all SAN provisioning and management
- Growth can occur in a modular, non-disruptive fashion
- Consolidated SAN relieves backup complexities

#### Products to Propose:

- Sun SANbox 5600 4Gb FC Switch
- Sun Enterprise 4Gb HBAs (PCI-X or PCI Express)
- Sun StorageTek 6140 FC Disk Array

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