

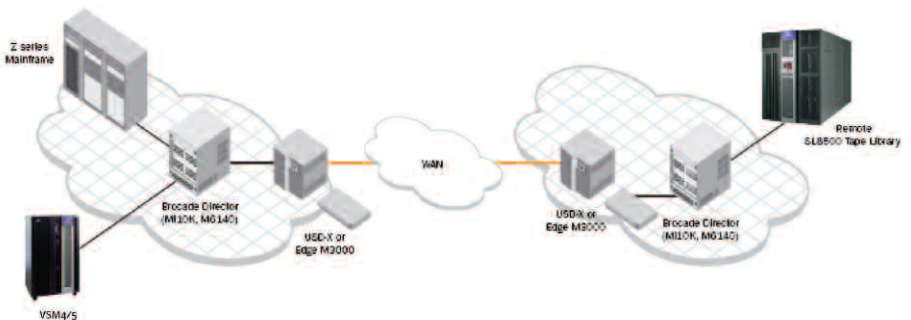
# SUN-BROCADE MAINFRAME VIRTUAL TAPE PROMOTION

*Savings that “go the distance”*

Virtual tape solutions are an essential component supporting business continuity in a mainframe IT environment. By enabling disk-to-disk-to-tape functionality, virtual tape supports a highly scalable, sharable, high-performance storage resource. Sun's StorageTek™ Virtual Storage Manager® (VSM), considered the industry's market leader for large mainframe environments, dramatically reduces backup and restore times by storing data on disk. Policies schedule the movement of data from disk to tape and operations are streamlined to improve cartridge utilization and optimize tape mounts.

## Enabling disaster recovery over long distances

Brocade's FICON extension products support read and write tape data pipelining over long distance IP networks to accelerate backup and restore times. The USD-X and M3000 provide users choice in the number and types of interfaces and the level of RAS availability required for their application. Brocade 48000, Mi10K and M6140 Directors enable the sharing of the virtual tape solution among hundreds of different hosts. By simultaneously supporting Fibre Channel Protocol (FCP), Directors allow open systems and FICON traffic to share the same cable infrastructure.



## Savings that go the distance

Sun StorageTek VSM customers are eligible to receive up to 15 percent discount on the price of Brocade FICON Directors and FICON extension products including:

- Brocade Mi10K, Brocade M6140 or Brocade 48000 Directors and/or
- Brocade Edge M3000 or Brocade USD-X Extension products

Contact your Sun sales representative for further information.

**This promotion is valid until March 31, 2008.**



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SunWIN #516017 Lit. #STPI13393-0 10/07