

Why Sun™ and Lotus?

Make the Connection.

Lotus® software



Sun Microsystems and Lotus® software have been working together since 1989. The foundation of our successful relationship is open communication, which enables us to successfully apply the fundamental strengths of the Sun Solaris™ Operating Environment (reliability, scalability, flexibility, and total cost of ownership) to Lotus-based solutions.

The Facts

Support. Sun™ and Lotus believe technical support is paramount to customer satisfaction. We have implemented cooperative programs (such as Sun's VIP program) to provide our customers with outstanding support options. The Sun VIP program provides "one-stop" access to Sun and Lotus support engineers, and ensures that customer calls are escalated properly and are resolved in a timely fashion.

Dedicated resources for focused development. Sun and Lotus have joint performance engineering teams dedicated to performance tuning, validation, and quality assurance. This effort helps ensure that Domino™ users are able to take full advantage of the Solaris Operating Environment. In addition, team members are available to assist in making critical business decisions including architecture design, system sizing, business impact, etc.

Performance testing. Sun is a long-standing member of the NotesBench Consortium. Frequent and varied NotesBench testing provides customers with Domino, iNotes™ Web Access, and WebMail™ capacity, and performance information that is critical to evaluating hardware/software combinations and making sound business decisions.

Investment protection. Sun and Lotus are committed to providing proven solutions that are tightly integrated, dependable, scalable, and flexible enough to meet any business need. This empowers customers with the freedom to implement applications of their choice to meet their business needs.

Business partners. Sun and Lotus have joined forces with our channel partners to help ensure that "best of breed" end-to-end solutions for Sun's Solaris Operating Environment are available for small/medium-sized businesses and large enterprises alike.

Breadth of offering. Lotus' marquee products, Domino and Notes, provide the messaging and collaboration infrastructure to thousands of enterprise customers around the globe. As Lotus products continue to reach new heights and address industry needs, our companies will be working hand-in-hand to deliver fully supported, tested, optimized solutions—as already demonstrated with products like QuickPlace®, Sametime®, Domino.Doc®, iNotes for Web Access, Lotus Extended Search—and the list goes on.

"Sun and Lotus have a long history of partnering in support of our joint customers. As organizations seek to minimize total cost of ownership of their core messaging and collaboration investments, while maximizing reliability and security, the combination of Lotus Domino and Solaris™ on Sun is very compelling."

Ken Bisconti,
VP Solutions
IBM Lotus Software

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The Sites

<http://www.sun.com/lotus>

<http://www.lotus.com/dominosolaris>

The Reasons

Why Domino?

- Ease of administration, scalability, and application development capabilities for collaboration, security, cross-platform interoperability, and superior mobility to any supported client are the compelling reasons to use Domino as a true collaborative server — not to mention lower total cost of ownership (lower training, development, and maintenance costs).

Why Sun?

- Strong total cost of ownership proposition.
- Flexible growth — Sun servers come in all sizes, from the miniature rack-optimized single-CPU Sun Fire™ V100 to the high-end Sun Fire 15K with up to 106 CPUs, so you can configure a system for your present needs and be confident of a wide-open growth path.
- Superior scalability and availability — Performance, uptime, and remote management. The biggest reason customers choose Sun servers for their Domino deployment is to run the Solaris Operating Environment, one of the most scalable UNIX platforms available for Lotus.
- Ideal for server consolidation — Reduces administration costs and improves uptime and performance.

“Sun is excited about Lotus’ portfolio of products.

We look forward to providing our joint customers

with the next-generation of Lotus solutions on

Sun Solaris in the areas of advanced collaboration,

knowledge management, and e-learning.”

Stuart Wells,
Senior Vice President,
Market Development Organization
Sun Microsystems, Inc.

The Team

The Sun/Lotus Team focused on helping you win:

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