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R E L E A S E

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Sun Unified Communications Powered by Mitel

Mitel Communications Suite on Sun servers delivers unified communications for the real world

OTTAWA, Canada – March 6, 2008 – Mitel® today introduced a pre-integrated business communications solution that delivers simplified system installation and management, business process improvement, and a reduction in operating costs by consolidating low-power consumption telephony and server hardware platforms for IT and unified communications applications.

The Mitel Communications Suite, a pre-integrated Unified Communications solution, allows Mitel's flagship 3300 IP Communications Platform (ICP) software to reside on Sun servers. This solution preserves all the features and functionalities of the traditional Mitel 3300 ICP and allows organizations to carry voice-based solutions on a Sun data infrastructure.

"Unified communications solutions allow enterprises to leverage the IT and telecommunication assets they're already using, such as desktop phones, mobile phones, messaging systems, and software applications, but which can't talk to each other," says Marc Perrella, vice president, Technology Group, IDC Canada. "Unified communications is designed to bring all of these disparate technologies into an environment that reduces time and effort."

Mitel features native to the Sun-based solution include:

- Linux call control processing software base
- Support of up to 5,000 telephones per server
- SIP Application Integration for unified messaging, conferencing, and Microsoft® Office Communications Server 2007
- Single software stream for deployments from 10 users up to 65,000 users in a clustered configuration
- HTML and XML support for business process integration
- SIP Trunking capability with full interoperability with major vendors
- Full featured co-resident voice applications for messaging, collaboration, and mobility

"Voice is increasingly being moved into the data center where it is controlled in the same manner as other business applications for improved manageability," said Stephen Beamish, vice president of Business Development and Strategic Alliances, Mitel. "What we are enabling with the Mitel Communications Suite is the ability to bring together mission critical voice and unified communications applications on Sun servers in the data center."

Unified communications for the real world made easy for customers

Integrated management tools make the infrastructure easier to manage and faster to deploy and decrease overall management costs.

IT managers familiar with Sun server functionality will reduce install times, increase security and ease of management, and lower overall costs. Simplified management and single point provisioning for all voice services removes the need for adjunct servers, with scalability providing the ability to grow from 200 to 1,000 users in one box.

Server consolidation

Mitel will also add its Mitel Applications Suite solutions base to the same high performance Sun Fire™ X4150 server that carries the rich features of the Mitel call control. This will allow customers to consolidate applications such as Mitel NuPoint Messenger™ IP, Mitel Live Business Gateway, Mitel Teleworker Solution, Mitel Mobile Extension, and Mitel Audio and Web Conferencing all on a single server for simplified, cost effective deployment of solutions. This solution also provides SIP / CSTA gateway connectivity for Microsoft's Office Communications Server 2007 and allows for the extension of Microsoft presence capability to a host of Mitel applications including NuPoint Messenger IP, Mobile Extension, Customer Interaction Solutions, operator console, and many more.

Pricing and availability

The Mitel Communications Suite will be available in the second quarter 2008 with a U.S. list price starting at \$9,000.

More information about the Mitel Communications Suite is available at www.mitel.com/sunmicrosystems.

About Mitel

[Mitel](http://www.mitel.com) delivers flexibility and simplicity in smart unified communications solutions and applications for organizations of all sizes. Mitel is reinventing how successful organizations gain competitive advantage by easily collaborating and communicating over distance and time with customers, colleagues and partners. Mitel's (<http://www.mitel.com>) Global headquarters are located in Ottawa, Canada, with 100 direct offices and 1,500 partners and resellers worldwide.

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