

iForceSM Competency Centers for SAP

Test before you invest.

The shortest distance between concepts and results.

You're interested in mySAP.com business software, and you love the proven power and reliability of Sun servers and storage systems. You need proof that your solution will run as expected—in the exact configuration you plan to use, not just a one-size-fits-all demo. And you're losing sleep over looming deadlines and budget pressures.

Don't worry. The global network of iForceSM Competency Centers for SAP gets you from the drawing board to production fast and helps ensure that your results are beyond expectations. The centers take the guesswork out of sizing, configuring, and scaling your solution, which eliminates business and technical risks. They cut the cost of developing your solution by allowing your staff to leverage our expertise. And they simplify your life by bringing together the people, products, and processes you need—without limiting your technology options.

The result: you see and understand exactly how your SAP software will perform on Sun hardware. You learn how to integrate mySAP.com solutions with any number of other applications, databases, operating systems, and hardware platforms. And you do it all quickly, cost-efficiently, and correctly—right from the start.

Better, faster results. By the power of two.

SAP offers the most complete, customer-centric e-business solutions on the market. Sun Microsystems, Inc. is the thought leader of the Internet age and the platform of choice for mission-critical computing. Both companies are leaders in Java technology.

Yet running mySAP.com software on Sun gives you more than the power of each company's products. It gives you synergies and cross-pollination for increased innovation and optimization. Together, Sun and SAP deliver exactly what you expect from two of the industry's most powerful companies: a total solution for increased customer loyalty, breakthrough competitive advantages, and higher profits.

At the iForce Competency Centers for SAP, you have access to the combined expertise and core competencies of these two trusted, respected vendors at the same time, in the same place, focused on your success. It all adds up to faster project start-up, reduced business and technical risk, flexibility to experiment and optimize the solution, less complexity, and something you may never have expected from your key technology vendors: peace of mind.



Highlights

Locations

- > Walldorf, Germany
- > Menlo Park, CA, USA
- > McLean, VA, USA

Key Capabilities

- > System sizing and configuration
- > Testing of any SAP product on the Sun platform
- > Proof of concepts
- > Benchmarking
- > Product demonstrations
- > High-availability solution design
- > Cross-platform migration and integration
- > SAP on Sun training
- > Capacity planning
- > Middleware integration
- > Performance reviews

Key Business Solutions

- > mySAP Customer Relationship Management
- > mySAP Supply Chain Management
- > mySAP.com Industry Solutions
- > mySAP Business Intelligence
- > mySAP Solutions for Small and Medium Business
- > mySAP Enterprise Portals
- > mySAP Supplier Relationship Management
- > mySAP Product Lifecycle Management
- > mySAP E-Procurement
- > mySAP Exchanges
- > mySAP Financials
- > mySAP Human Resources

Technical Resources

- > Sun Enterprise™ servers
- > Sun StorEdge™ arrays
- > iPlanet™ e-business software
- > Java™ 2 Enterprise Edition (J2EE™)
- > Third-party applications
- > Jointly supported by Sun and SAP specialists

Benefits

- > Single source of collaborative solutions
- > Faster time-to-implementation
- > Reduced risk through strength of community
- > Lower development costs

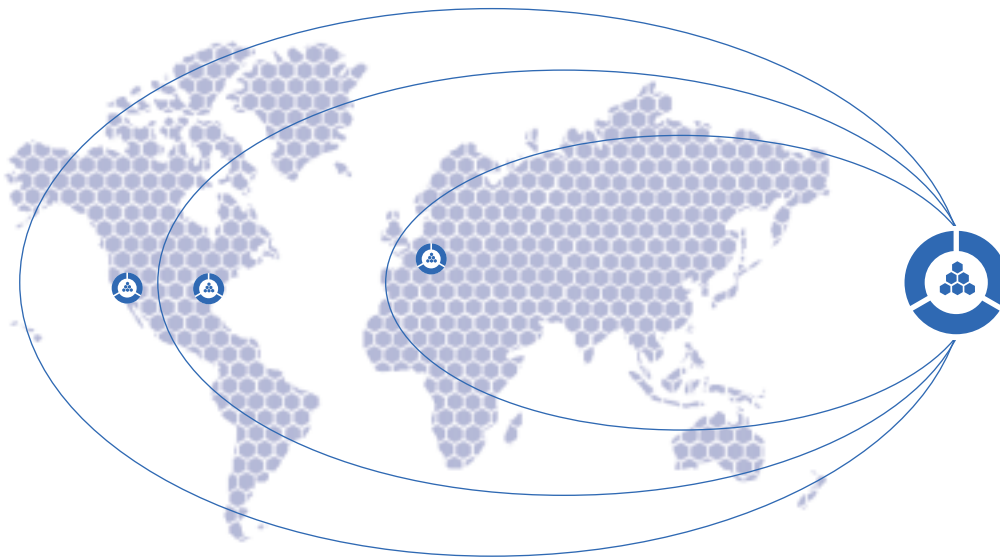
A full spectrum of services.

The iForce Competency Centers for SAP deliver a complete range of services tailored to your specific needs—from system sizing and testing to proof-of-concepts to training and more. Wherever you are on your road to successful deployment of your SAP business solutions, we'll help you take the next step quickly, correctly, and cost-efficiently.

Key benefits.

- > **Simplicity.** The centers provide a focal point for all the products, technologies, and vendors involved in creating the optimal software-driven solution.
- > **Reduced risk.** Collaboration between Sun, SAP, and best-of-breed vendors helps you get it right the first time and eliminate risk.

- > **Faster time-to-implementation.** You'll find out what works right away, so you avoid lengthy development cycles and get into production faster.
- > **Lower development costs.** Try out your concept on state-of-the-art Sun hardware and software, and save the cost of the infrastructure for testing on your own.



We're with you all the way.

An integral part of the global iForce Center network, the iForce Competency Center for SAP helps you leverage the synergies of the Sun and SAP alliance. When you're ready to minimize the complexity, risk, timeframes, and costs of your business solutions, SAP and Sun are ready to help. To learn more about the iForce Competency Centers for SAP, call your SAP or Sun sales representative today. Additional details are also available on our Web site at www.sun.com/sap.

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